



**Fire Department**

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To Whom It May Concern:

Since February of 2015 we have been using software developed by StarWest Tech, called Zoi, an electronic Patient Care Report (ePCR) Solution in the cloud and native on iPads. Our Firefighters and Paramedics capture accurate data immediately and transfer information quickly within a call. Like "Hand In Glove" the Starwest Zoi information solution conforms to our ways for our needs in the right time and at the right place for the right care.

The Scottsdale Fire Department is very proud of the fact that we were the Beta site in 2014 to test Zoi ePCR for Fire Service. It has by far exceeded any of our expectations. A most memorable quote at that time came from Division Chief John Whitney saying "that training for Zoi is almost zero" as a EMS Chief he was able to use it nearly after turning the tablet on.

I cannot compliment enough the project management staff of Gary Ramsey and Marc Chambers CIT. They were dedicated to success in executing our project. Our questions and issues were and are always answered quickly. Within the regional "Automatic Aid" system, we look forward to seamless exchange in real-time the transfer of data between agencies. This product makes good on the claim that they can deliver rapid and accurate transfer of information to health care systems.

It is a great honor to recommend Bob Ramsey's StarWest Tech Zoi and the great staff at Starwest Tech to anyone interested in progressive EMS data management. Mr. Ramsey has been the architect of innovation for decades in Arizona and we are proud to partner with him.

I will be happy to answer any questions or get you more information as needed.

Sincerely,

A handwritten signature in black ink, appearing to read "Tom Shannon".

Tom Shannon  
Fire Chief  
Scottsdale Fire Department